

PERSON SPECIFICATION (Supporting the Policy on Equal Opportunities in Employment) **JOB DETAILS:**

Status: Permanent Hours: As per contract Reporting to: Head of Challenges &

Community

FACTOR	ESSENTIAL	DESIRABLE
Qualifications &	A high standard of education – Degree level or	Understanding of fundraising principles
Experience	equivalent	A good understanding of the military community
	Significant, demonstrable experience of working	Experience of working and managing
	in challenge events fundraising.	relationships with external agencies and event
	Proven experience of successfully delivering a	providers, negotiating the best deals for the
	variety of fundraising events including	organisation.
	recruitment of participants and volunteers.	
	Proven experience of successful delivery of	
	virtual fundraising, specifically Facebook	
	challenges.	
	Experience of creating outstanding supporter	
	journeys, to ensure our supporters feel engaged	
	and inspired to continue supporting our work.	
	Experience of setting budgets and managing	
	income and expenditure in line with those	
	budgets.	
	Line management experience including regular	
	staff supervision and annual appraisals.	



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Skills & Knowledge Range and level of skills	 Knowledge of fundraising best practice, legal requirements and health & safety relating to challenge events fundraising. Project management skills including leading team members to deliver work within set timescales. Working with CRM databases, preferably Raisers' Edge (full training will be given). Good numeracy skills and ability to analyse and report on financial performance. Excellent written and verbal communication skills, including copy-writing. IT literate with excellent working knowledge of Microsoft Office (Word, Excel, PowerPoint, Outlook) Working with project management tools, preferably Trello. Knowledge of the Funraisin platform To have a good understanding of GDPR and the implications for fundraising.
Personal Attributes The personal qualities required e.g. exercising initiative, organising, problem solving	 Positive self-starter, keen to find better ways to deliver tasks and objectives. An ideas person with a "can do" attitude, someone who is enthusiastic, imaginative, energetic and creative. Able to confidently lead and inspire a team. Ability to work flexibly and under own initiative to manage varying competing priorities and to meet strict deadlines. An excellent team player, who is calm and positive under pressure with strong attention to detail Empathy with the work of Combat Stress
Other Requirements	 A manager who leads by example, with the willingness to work flexibly and proactively and respond to the emerging needs of the charity. Enhanced DBS check



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	Be flexible to travel and work evening and		
	weekends as required		
	Full UK Driving Licence		